

Massachusetts Members in Medicare HMO Plans by County as of December 31, 2004 <sup>1</sup>

HMO	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Tufts Associated Health Maintenance Organization, Inc.	2,496	55	4,674	0	4,867	30	6,271	62	20,711	0	7,885	4,597	1,812	4,864	58,324
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup>	1,623	585	4,156	8	3,054	2,070	7,852	2,233	5,235	2	3,953	2,589	1,005	7,773	42,138
Harvard Pilgrim Health Care, Inc.	0	0	0	0	5,842	0	0	0	17,491	0	6,189	0	4,531	0	34,053
Fallon Community Health Plan, Inc.	13	0	5	1	9	367	169	41	1,754	0	449	1	0	29,278	32,087
CIGNA HealthCare of Massachusetts, Inc. <sup>3</sup>	0	0	1	1	1	1	14	12	10	0	2	0	0	741	783
Total Members in Medicare HMO Plans	4,132	640	8,836	10	13,773	2,468	14,306	2,348	45,201	2	18,478	7,187	7,348	42,656	167,385
Number of Medicare Eligibles <sup>4</sup>	59,037	27,591	92,279	2,636	114,958	12,121	78,861	21,753	212,681	1,227	100,576	70,031	89,507	116,224	999,482
% of Medicare Eligibles	7%	2%	10%	0%	12%	20%	18%	11%	21%	0%	18%	10%	8%	37%	17%

<sup>1</sup> Includes all persons with Medicare HMO coverage, including enrollees in both group and individual Medicare plans, as well as those enrolled in "closed," "open," and Medicare "wrap-around" plans.

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>3</sup> As of January 1, 1999, CIGNA HealthCare of Massachusetts, Inc., Healthsource Massachusetts, Inc. and Healthsource New Hampshire, Inc. merged their Massachusetts HMO operations under one license for CIGNA HealthCare of Massachusetts, Inc.

<sup>4</sup> Source: Centers for Medicare and Medicaid Services as of December 31, 2004.